

## **ANNUAL REPORT 2024**

Icecat N.V. at Amsterdam



## CONTENTS

Page

REPO	RT OF THE ACCOUNTANT	
1 2	Engagement General	2 2
FINAM	ICIAL REPORT	
1	Management report	4
FINAM	ICIAL STATEMENTS	
1 2 3 4 5 6 7 8 9 10 11 12 13	Consolidated balance sheet as at December 31, 2024 Consolidated profit & loss account for the year 2024 Consolidated cash flow statement 2024 Notes to the consolidated financial statements Notes to the consolidated balance sheet as of December 31, 2024 Notes to the consolidated profit & loss account for the year 2024 Other disclosure Company balance sheet as at December 31, 2024 Profit and loss account over the year 2024 General accounting principles for the preparation of the financial statements Notes to the company balance sheet as at December 31, 2024 Other disclosures	9 11 12 14 22 28 30 32 34 35 36 43 46

## OTHER INFORMATION

1 Independent auditor's report



**REPORT OF THE ACCOUNTANT** 



To the board of directors of Icecat N.V. Joop Geesinkweg 125 1114 AB Amsterdam

Referentie: 38310000/dhgazw

Den Haag, June 30, 2025

Dear Mr. Hoogeveen,

Herewith we report on the financial statements of Icecat N.V. regarding the financial year 2024.

#### 1 ENGAGEMENT

In accordance with your instructions we have audited the annual accounts 2024 of your company, including the non-consolidated balance sheet with counts of  $\in$  47,638,066, the consolidated balance sheet with counts of  $\in$  48,652,869 and the consolidated and non-consolidated profit and loss account with a result after taxes of  $\in$  1,329,847.

For the audit opinion we refer to the chapter "Other information" on page 48 of this report.

## 2 GENERAL

#### 2.1 Board composition

On December 31, 2024 the board of directors is formed by:

- Mr. M.J. Hoogeveen
- Mr. E.T. Altinok

T +31 (0)70 351 42 21 www.hlb-denhartog.nl

HLB Den Hartog is a member of HLB International, the global advisory and accounting network.

Laan van Nieuw Oost-Indië 133E, 2593 BM Den Haag, Postbus 93039, 2509 AA Den Haag

HLB Den Hartog Accountants & Consultants is gevestigd te Rotterdam en staat ingeschreven in het Handelsregister bij de KvK onder nummer 24444102. Uitsluitend HLB Den Hartog Accountants & Consultants geldt als opdrachtnemer. Op haar dienstverlening zijn de Algemene Voorwaarden van HLB Nederland Accountants & Consultants B.V. van toepassing, waarin onder meer een beperking van de aansprakelijkheid en een aanwijzing van de bevoegde rechter zijn opgenomen. Deze Algemene Voorwaarden zijn te raadplegen via www.hlb-denhartog.nl en zijn gedeponeerd bij de KvK onder nummer 33238606.

**FINANCIAL REPORT** 

## MANAGEMENT REPORT

During 2024, the annual revenues of Icecat continued to expand at a steady pace. The operational margin and profit developed nicely in line with previous years.

We continued with our general strategy to focus on expanding our global footprint, continued fast-growth and operational excellence to optimize but not yet maximize profitability. Our cash is used to finance further acquisitions in the consolidating Product Information Management & Syndication (PIMS) market.

During 2024, Icecat was able to expand both its international and local business in the Netherlands. Icecat expanded its product data activities in the Tech, Fashion, Toys & Entertainment, Health & Beauty, Do It Yourself and FMCG verticals. Further, Icecat continued to win PIMS deals, provide AI-based services, and develop the Icecat Studio service.

#### **Icecat Capital**

Icecat Capital is the fund to participate in (un-)related disruptive startups or scaleups.

In 2024, we participated in a financing round of Wakuli, a fast-growth specialty coffee brand with a disruptive fair-trade direct-sourcing model, and an omnichannel e-commerce and retail footprint.

We continue to analyze and discuss other new investment opportunities, among others in the early stage quantum chip industry, deep tech.

## Non-financial KPIs

The key processes in Icecat's product data workflow are monitored through non-financial KPIs (Key Performance Indicators). The monthly active e-commerce platforms, actively using Icecat, expanded by 2%. We saw the use of Icecat data expand by 54% to a staggering 40 billion product data-sheet downloads. The production of product data-sheets expanded by 10%. Further, the use of Product Stories through Icecat LIVE, expanded by 36%.

	2024	Y-o-Y
Product Data-Sheet Downloads	39.6 bio	+54%
Product Data-Sheet Production	3.0 mio	+10%
Monthly active e-commerce platforms	3,019	+2%
Total number of Product Data-sheets	19.7 mio	+20%
Product Story (LIVE) downloads	829 mio	+36%

#### Innovation roadmap

The tech innovation of Icecat, and its daughter company Icecat Commerce (formerly: Iceshop and Syndy), have been focused during 2024 on further improving its PIMS cloud services for manufacturer and merchant clients, AI enablement, integrations with Amazon for clients, and improving the Brand Cloud service for clients. Worth mentioning is the development of AI capabilities in Icecat Studio for transforming and translating branded Product Stories.

Icecat continues to qualify for Dutch R&D subsidies (Dutch: "WBSO") and the related profit tax break, i.e., the so-called innovation box (Dutch: "innovatiebox").

## Sustainable buying decisions

It's lcecat's core mission to provide data to help consumers and professionals making *sustainable* buying decisions. Research has shown that the presence of sustainability labels in product data-sheets strongly influences buying decisions. New is the legally required support for product packaging data.

Internally, Icecat's fleet of lease cars mainly consists of Full Electrical Vehicle (FEVs). Furthermore, the solar panels on the rooftop of the Dutch Nieuwegein office of Icecat take care of the energy needs in that office including recharging cars. Also, the main hosting company we use for co-locating our servers are run by a company that is climate neutral.

Icecat's outsourced operational and technical activities provide decent work to remote editors, developers and operational staff, providing stable income to families in sometimes turbulent regions. Continuous innovation and productivity gains keep the high-skilled jobs interesting.

## Changes in competition

In its core-vertical of product data for tech products, Icecat experiences that it's free Open Icecat model continues to be very successful. We see that changes in competition and the expansion of our online footprint translated into the rapid increase in spontaneous sign-ups from brands, retailers and online platforms that want to use Icecat.

## Outlook

We expect the business to continue to expand in the coming year, roughly at a similar pace as during the past years. We expect to grow profitably, and expect to discover new opportunities for inorganic growth or participation in scaleups.

## Structure

To simplify the group structure, we have merged two 100% daughter companies of the group: Iceshop B.V. and Icecat Syndy B.V. into Icecat Commerce B.V.

## **Icecat Depository Receipts (DRs)**

The Icecat share price ended in 2024 at €10.00 (2023: €8.02).

The calculation of the earnings per share (EPS) is based on the net result attributable to ordinary shareholders of  $\notin$  1,329,847 and a weighted average of 10,533,890 ordinary shares outstanding during the year. The earnings per share increased to  $\notin$  0.13 (2023:  $\notin$  0.03).

## **External Auditor**

The external auditor remains HLB Den Hartog Accountants and Consultants B.V., represented by register accountant, Steven ten Hagen.

## Board

There were no changes in the statutory board or in senior management.

Icecat still has a one-tier board, for efficiency reasons, whereby the independent managing director of the trust office (Stichting Administratiekantoor Icecat) represents the interests of the investors in DRs in shareholder meetings, the shareholder meeting has a supervisory function, and Icecat board members do not participate in decision making or voting in case of a conflict of interest.

Of the eight members, five are non-native Dutch, one is female. The appointment policy is purely meritocratic.

## **Business Risks**

During 2024, the most notable change is the election of president Trump in the US and the impact it has on the financial markets and international trade. The inflation risk appears to be more or less contained in western countries, and in the EU and other regions interests are on a downward trend to more normal levels.

The expansion and consolidation in the e-commerce market is still ongoing, whereby global platforms like Amazon, Alibaba and TikTok are increasingly dominant. Marketplaces, intermediaries through which retailers offer their goods to consumers, are becoming more important.

The general economic conditions during 2024 were not unfavorable, although the continued war in Ukraine created uncertainty and certain levels of threat for our local staff.

The adoption of new or updated (EU) legal frameworks for copyrights in the digital age might continue to have some impact on the way that Icecat is organizing and operating its content syndication processes. Icecat didn't face any legal challenges during this year in this respect, but is closely monitoring changes in the legal environment. GDPR compliance had, apart from updating terms and conditions, a limited impact as Icecat is hardly exposed to the data of private persons, and already operates secure databases in its self-managed hosting facility.

Due to the (slightly less) tight labor market for staff with digital competences, Icecat might not always be able to quickly fill its job positions. Nevertheless, AI appears to be very helpful in resolving hiring bottlenecks in coding and data processing.

The tax ruling for the innovation box ended in 2017, and although Icecat had asked for a new ruling, it doesn't seem to be a priority for the tax authority to provide new innovation box rulings. It might be that, eventually, in a new ruling a different application of the innovation box is agreed upon, which might lead to a somewhat higher or lower profit tax (Dutch "vpb").

Amsterdam, June 30, 2025

Board of Icecat

#### **INVESTMENT DISCLAIMER**

#### Important information

This annual report (the "Document") contains a description of some important subjects regarding Icecat N.V. (alone or together with her daughter companies, "Icecat" or "Company"). This Document, which is not complete, is distributed in behalf of Icecat and Icecat is responsible for the accuracy of information included. The information contained in this Document is accurate only as of the date of this Document, regardless of the time of delivery of the Document. Icecat however, points out that this Document gives only a limited view of its activities and its subsidiaries. Therefore, this document is an inappropriate basis for taking a decision to invest in the depository receipts of ordinary shares of Icecat as issued by Stichting Administratiekantoor Icecat (the "DRs"), and as currently listed at NPEX. Regarding the decision to buy or sell DRs, a potential investor should exclusively base himself or herself on information included in the prospectus, and all subsequently distributed information, and not just on information in this Document. Market information or expectations or forward looking statements in so far expressed in this Document don't form a sound basis for investment decisions. This Document doesn't form an offer or an invitation to buy DRs, in particular the (citizens and territories of the) United States, Canada, Japan and Australia are excluded. The DRs are not allowed to be offered or sold in the United States or in behalf of persons in the United States as defined in Regulation S conforming to the U.S. Securities Act 1933, as changed ("Securities Act"), unless they are registered conforming the Securities Act or are exempted from registration under any exception term to it. Icecat has not registered DRs as such and is not planning an initial public offering of DRs of Shares in the United States.

## **Investment Risks**

Investing in products like (depositary receipts of) shares involves risks. The results of the company or companies in which you invest can be disappointing. This is also true for the results of Icecat. The DRs might not be tradable on a public market, and there might not be an active and liquid market for the DRs. Further, there is the possibility that you will not receive dividends. Potential investors, before deciding to buy Depository Receipts, should read the prospectus and subsequent communications carefully. In particular, they should read the sections related to risks in investing in the DRs, as included in the chapter "Risk Factors" of the prospectus. Before a potential investor decides to trade DRs, it is advised to consult a professional financial advisor. This Document contains statements about the future that are based on current strategies, and current strategies, assessments, and expectations about the future of Icecat with regard to external developments. These statements will include assumptions, risks and uncertainties, that can change after the date of publication of this Document.

The value of your investment in DRs can fluctuate. Results of the past, don't provide a guarantee for future results. For further information, please see <a href="https://www.npex.nl/effectenbeurs/icecat/documenten/">https://www.npex.nl/effectenbeurs/icecat/documenten/</a>.

## **CONSOLIDATED ANNUAL ACCOUNTS 2024**

Consolidated balance sheet as at December 31, 2024 Consolidated profit & loss account for the year 2024 Consolidated cash flow statement for the year 2024 Notes to the consolidated financial statements Notes to the consolidated balance sheet as of December 31, 2024 Notes to the consolidated profit & loss account for the year 2024 Other disclosures

# 1 CONSOLIDATED BALANCE SHEET AS AT DECEMBER 31, 2024

(after appropriation of result)

		December	31, 2024	December	December 31, 2023	
		€	€	€	€	
ASSETS						
FIXED ASSETS						
Intangible fixed assets	(1)					
Customer portfolio			2,375,967		3,361,846	
Tangible fixed assets	(2)					
Renovation buildings ICT hardware and other equipment		39,066 143,150	_	58,749 233,074		
			182,216		291,823	
Financial fixed assets	(3)					
Participations in group companies Rights-to-use lease Participations Other receivables		4,245,983 431,388 12,989,000 373,869		4,668,197 181,305 9,769,000 425,021		
			18,040,240		15,043,523	
NON-CURRENT ASSETS		-	20,598,423	-	18,697,192	
CURRENT ASSETS						
Receivables, prepayments and accrued income	(4)					
Trade debtors		2,810,379		2,854,783		
Receivables from other related parties Other receivables and accrued assets		13,751 402,509		291,879		
			3,226,639		3,146,662	
Securities	(5)		-		10,450	
Cash and cash equivalents	(6)		24,827,807		25,170,456	
TOTAL OF ASSETS			48,652,869	-	47,024,760	

		December	December 31, 2024		nber 31, 2023	
		€	€	€	€	
LIABILITIES						
GROUP EQUITY	(7)		41,309,346		40,687,316	
NON-CURRENT LIABILITIES						
Lease liabilities			297,998		55,131	
CURRENT LIABILITIES	(8)					
Trade creditors Liabilities to other related parties Taxes and social security premiums Other liabilities and Accruals and deferred income		427,242 1,259 1,171,363 5,445,661	_	209,695 1,051 832,075 5,239,492		
			7,045,525		6,282,313	

TOTAL OF EQUITY AND LIABILITIES

48,652,869

47,024,760

# 2 CONSOLIDATED PROFIT & LOSS ACCOUNT FOR THE YEAR 2024

		202	2024		2023	
		€	€	€	€	
Net turnover	(9,10)	14,771,215		13,262,364		
Cost of sales		365,380	_	118,785		
Gross margin			14,405,835		13,143,579	
Personnel expenses	(11)	3,843,078		3,984,033		
Amortisation and depreciation	(12)	127,198		141,638		
Impairment of fixed assets	(13)	1,425,443		2,108,626		
Other operating expenses	(14)	7,104,987	_	6,093,188		
			12,500,706		12,327,485	
Operating result		-	1,905,129	-	816,094	
Financial income and expenses	(15)		125,542	_	-64,118	
Result before tax			2,030,671		751,976	
Taxes	(16)		-714,575		-485,176	
		-	1,316,096	-	266,800	
Result participating interests	(17)	-	13,751	_	87,507	
Result after tax		=	1,329,847	_	354,307	

## 3 CONSOLIDATED CASH FLOW STATEMENT 2024

The cash flow statement has been prepared using the indirect method.

	2024		2023	2023	
	€	€	€	€	
Cash flow from operating activities					
Operating result Adjustments for:	1,905,129		816,094		
Amortisation and depreciation Movement of working capital:	127,198		141,684		
Movement of accounts receivable Movement of short-term liabilities (excluding	-79,977		-92,858		
finance company debt)	763,212	_	1,006,833		
Cash flow from operating activities		2,715,562		1,871,753	
Interest received	167,141		23,112		
Interest paid	-31,702		7,509		
Corporate income tax Income of non-current receivables and of	-714,575		-485,176		
securities	701		_		
Changes in value of financial assets and of	101				
securities	-10,450		-165,480		
Miscellaneous results participating interests	13,751		87,507		
		-575,134		-532,528	
Cash flow from operating activities	-	2,140,428	_	1,339,225	
Cash flow from investing activities					
Investments in intangible fixed assets Investments in tangible fixed assets	-17,500 -25,317		- -46,936		
Movement of participating interests provisions	422,064		-		
Impairment intangible fixed assets Disposal of intangible fixed assets	1,003,379 26,527		215		
Cash flow from investing activities		1,409,153		-46,721	

	2024		202	2023	
	€	€	€	€	
Cash flow from financing activities					
Movement of new consolidations for fixed assets Increase in rights-to-use lease Increase in loans Increase other securities Decrease other securities Decrease other securities Decrease other receivables Movement of share premium reserve	-18,801 -250,083 242,867 -3,220,000 - - 51,152 - - - -707,815		- 102,029 1,439,126 74,078 -541,542 -842,839		
Own shares acquired	-/0/,813	2 002 690	-042,039	220.052	
Cash flow from financing activities		-3,902,680	-	230,852	
		-353,099	-	1,523,356	
		Cash and cash equivalents	Securities	Total	
		€	€	€	
Compilation cash					
Compilation cash at January 1, 2023 Movement 2023		18,819,578 6,350,878	4,837,972 -4,827,522	23,657,550 1,523,356	
Compilation cash December 31, 2023		25,170,456	10,450	25,180,906	
Compilation cash at January 1, 2024 Movement 2024 Compilation cash December 31, 2024		25,170,456 -342,649 24,827,807	10,450 -10,450 -	25,180,906 -353,099 24,827,807	

## 4 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### 4.1 General

#### Activities

The activities of Icecat N.V., having its legal seat at Amsterdam, and its group companies, primarily consist of developing and exploiting open content media companies.

#### Registered office, legal form and registration number at the chamber of commerce

The registered and actual address of Icecat N.V. is De Liesbosch 12d, 3439 LC in Nieuwegein, another registered seat is Amsterdam (J. Geesinkweg 125, 1114 AB). Icecat N.V. is registered at the trade register under number 30259744.

#### **Estimates**

In applying the principles and policies for drawing up the financial statements, the directors of Icecat N.V. make different estimates and judgments that may be essential to the amounts disclosed in the financial statements. If it is necessary in order to provide transparency, the nature of these estimates and judgments, including related assumptions, is disclosed in the notes to the relevant financial statement item.

#### **Disclosure of group structure**

Icecat N.V. is part of a group. The head of this group is Netvalue B.V., having its legal seat in Bilthoven. The financial statements of Icecat N.V. are not included in the consolidated financial statements of Netvalue B.V., due to exemption for small legal entities.

## **Disclosure of consolidation**

In the consolidated financial statements 2024 of Icecat N.V. are included the financial figures of the companies listed below.

## LIST OF PARTICIPATING INTERESTS

Name, statutory registered office	Share in issued capital	Included in consolidation
	%	
Icecat Ukraine LLC Kiev, Ukraine	100.00	Ja
Icecat International B.V. Nieuwegein	100.00	Ja
Icecat Global B.V. Nieuwegein	100.00	Ja
Icecat Commerce B.V. Amsterdam	100.00	Ja
Icecat Content Sourcing OU Tallin, Estonia	100.00	Ja
Icecat Bilgi TIC AS Ankara, Turkey	100.00	Ja

#### **Disclosure of related party transactions**

All legal entities that can be controlled, jointly controlled or significantly influenced are considered to be a related party. Also entities which can control the company are considered to be a related party. In addition, statutory directors, other key management of Icecat N.V. or the ultimate parent corporation and close relatives are regarded as related parties.

Transactions with related parties are disclosed in the notes insofar as they are not transacted under normal market conditions. The nature, extent and other information is disclosed if this is necessary in order to provide the required insight.

## Mergers and acquisitions

An acquisition of a business combination is accounted for by applying the 'carry over accounting' method.

#### Combination of entities under common control

A legal merger took place between two sister companies, Icecat Syndy B.V. and Iceshop B.V. The assets and liabilities, as well as the income and expenses of Iceshop, were retrospectively incorporated in the balance sheet of Icecat Syndy B.V. from January 1, 2024. This has been taken into account at book values according to the 'carry-over accounting' method.

The transaction has been accounted for as a business combination under common control, and therefore no goodwill has been recognized. Following the merger, the entity changed its legal name and is now registered as Icecat Commerce B.V.

## **Consolidation principles**

The consolidated financial statements include the financial information of the company and its subsidiaries. Subsidiaries are entities controlled by the company, where control is defined as the power to govern financial and operating policies to obtain benefits. All intercompany transactions, balances, and unrealised gains or losses are eliminated on consolidation.

The accounting policies of group companies and other consolidated entities have been changed where necessary, in order to align them to the prevailing group accounting policies.

#### 4.2 General accounting principles for the preparation of the consolidated financial statements

These financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union (EU).

Income and expenses are accounted for on accrual basis. Profit is only included when realized on balance sheet date. Liabilities and any losses originating before the end of the financial year are taken into account if they have become known before preparation of the financial statements. These financial statements are presented in Euro, the company's functional currency.

Assets and liabilities are generally valued at historical cost, production cost or at fair value at the time of acquisition. If no specific valuation principle has been stated, valuation is at historical cost. In the balance sheet, income statement and the cash flow statement, references are made to the notes.

#### Disclosure of fair value information when the report is prepared on historical cost basis

Some accounting principles demand determination of the fair value of both financial and non-financial assets and liabilities. Fair value is therefore determined for each relevant section as written below.

Determination of fair value is categorized into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company can access at the measurement date.

Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the

asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices).

Level 3 inputs are unobservable inputs for the asset or liability.

#### Foreign currency translation for the balance sheet

Transactions, receivables and liabilities

Transactions in foreign currencies are stated in the financial statements at the exchange rate of the functional currency on the transaction date.

Monetary assets and liabilities in foreign currencies are converted to the closing rate of the functional currency on the balance sheet date. The translation differences resulting from settlement and conversion are credited or charged to the non consolidated statement of income and expenses, unless hedge accounting is applied.

Non-monetary assets valued at historical cost in a foreign currency are converted at the exchange rate on the transaction date.

Non-monetary assets valued at fair value in a foreign currency are converted at the exchange rate on the date on which the fair value was determined.

#### Financial instruments

In the context of financial risk management Icecat N.V. has identified the following risks:

#### Currency risk

Icecat N.V. operates internationally and the sales in foreign currency is less than 1%. The effects on equity and results are calculated at the balance sheet data.

#### Interest rate risk

Long term and bank debt are not applicable within Icecat N.V. Current liabilities and receivables in affiliated companies, the fee applicable interest rate at that time, which is reflected in the figures at the balance sheet date.

#### Credit risk

Receivables whose due date has passed more than 100 days, a provision of 100% will be made without VAT. The provision accounts receivables at the end of 2024 is EUR 450K (2023: EUR 591K).

#### Liquidity risk

Icecat N.V. manages its liquidity risk with cash provided from operating activities being the primary source of liquidity. Based on the current operating performance and liquidity position, the Company believes that cash provided by operating activities and available cash balances will be sufficient for working capital, capital expenditures, interest payments, dividends for the next 12 months and the foreseeable future. All financial liabilities held at the reporting date, for which payments are already contractually agreed, have been included. Amounts in foreign currency have been translated using the reporting date closing rate.

#### 4.3 Principles of valuation of assets and liabilities

#### Intangible fixed assets

Intangible fixed assets are measured at cost on initial recognition. Following initial recognition, the intangible assets are carried at cost less accumulated amortisation and accumulated impairment losses, if any.

The useful lives of intangible assets are assessed as either finite or indefinite. The group has assessed the remaining useful life to be indefinite for all recognised intangible assets (i.e., customer relationships). Intangible assets with an indefinite useful life are not amortised, but tested annually for impairment. When the intangible asset is disposed of, the gain or loss on disposal is recognised in the statement of profit or loss.

With regard to the determination as to whether an intangible fixed asset is subject to an impairment, please refer to note 'Impairment of non-current assets'.

#### Tangible fixed assets

Tangible fixed assets are presented at acquisition price less cumulative depreciation and, if applicable, less impairments in value. Depreciation is based on the estimated useful life and calculated as a fixed percentage of cost, taking into account any residual value. Depreciation is provided from the date an asset comes into use.

Tangible fixed assets are capitalised if the economic ownership held by the company, and its group companies, is governed by a financial lease agreement. The commitment arising from the financial lease agreement is accounted for as a liability. The interest included in the future lease instalments is charged to the result over the term of the financial lease agreement.

#### Financial fixed assets

#### **Participations**

Participations in subsidiaries are companies over which Icecat N.V. has the power to control. These participations are valued under the equity method, but no lower than a nil value.

Where no significant influence is exercised, associated companies are valued under the fair value method, but not lower than a nil value.

If the company fully or partly guarantees the liabilities of the associated company concerned, or has the effective obligation respectively to enable the associated company to pay its (share of the) liabilities, a provision is formed. Upon determining this provision, provisions for doubtful debts already deducted from receivables from the associated company are taken into account.

## Right-to-use (Leases)

Implementation of IFRS 16 results in the recognition of an asset and a liability on the balance sheet. The value of the asset and the liability is the same. The value of the asset and the liability are calculated on the basis of the lease terms still to be expected on the balance sheet date for the lease contracts concluded at that time. Interest is not taken into account. The valuation of the asset and the liability is at nominal value. The lease costs that are allocated annually are recognized in the income statement. The implementation of IFRS 16 has no effect on the equity and the net result of the company.

The term of the lease contracts has been taken into account. Long-term lease obligations (more than 12 months after the balance sheet date) are included under financial fixed assets (right-to-use) and long-term liabilities (liability) and short-term lease obligations under receivables and short-term debts, respectively.

#### Deferred tax claims

Deferred tax assets are recognised for all deductible temporary differences between the value of the assets and liabilities under tax regulations on the one hand and the accounting policies used in these financial statements on the other, on the understanding that deferred tax assets are only recognised insofar as it is probable that future taxable profits will be available to offset the temporary differences and available tax losses.

The calculation of the deferred tax assets is based on the tax rates prevailing at the end of the reporting year or the rates applicable in future years, to the extent that they have already been enacted by law. Deferred income taxes are recognised at nominal value.

#### Impairment of non-current assets

Non-current assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs of disposal and its value in use.

Non-financial assets other than goodwill that have suffered impairment are reviewed for possible reversal of the impairment at the end of each reporting period.

Intangible assets with an indefinite useful life are not amortised, but tested annually for impairment.

#### **Receivables and deferred assets**

Receivables are initially valued at the fair value of the consideration to be received. Receivables are subsequently valued at the amortised cost price. If there is no premium or discount and there are no transaction costs, the amortised cost price equals the nominal value of the accounts receivable. If payment of the receivable is postponed under an extended payment deadline, fair value is measured on the basis of the discounted value of the expected revenues. Interest gains are recognised using the effective interest method. Provisions for bad debts are deducted from the carrying amount of the receivable.

#### **Securities**

Securities are recognised initially at fair value. Securities can, for the subsequent valuation, be divided into securities that are held for trading and securities that are not held for trading, being equity instruments or bonds. Changes in fair value are recognized in the profit or loss account.

#### Cash and cash equivalents

Cash and cash equivalents are valued at face value. If cash is not freely available this is taken into account for the valuation.

Overdrafts at banks are recognised as part of debts to lending institutions under current liabilities.

## Equity

When Icecat N.V. purchases treasury shares, the consideration paid is deducted from equity (other reserves or any other reserve if the articles of association allow so) until the shares are cancelled or reissued. Where such shares are subsequently reissued, any consideration received is included in equity (other reserves or any other reserve). The consideration received will be added to the reserve from which earlier the purchase price has been deducted.

Incremental costs directly attributable to the purchase, sale and/or issue of new shares are shown in equity as a deduction, net of tax, from the proceeds.

## **Current liabilities**

On initial recognition current liabilities are recognised at fair value. After initial recognition current liabilities are recognised at the amortised cost price, being the amount received taking into account premiums or discounts and minus transaction costs. This is usually the nominal value.

## 4.4 Accounting principles for the determination of the result

#### **Revenue recognition**

#### General

Revenues from services are recognized in proportion to the services rendered, based on the cost incurred in respect of the services performed up to balance sheet date, in proportion to the estimated costs of the aggregate services to be performed. The cost price of these services is allocated to the same period.

#### Amortisation and depreciation

Depreciation of other fixed assets is based on the estimated useful life and calculated as a fixed percentage of cost, taking into account any residual value. Depreciation is provided from the date an asset comes into use.

Future depreciation is adjusted if there is a change in estimated future useful life.

Gains and losses upon disposal of a business asset are included in depreciation.

#### Financial income and expenses

#### Interest income and interest expenses

Interest income and expenses are recognised on a pro rata basis, taking account of the effective interest rate of the assets and liabilities to which they relate. In accounting for interest expenses, the recognised transaction expenses for loans received are taken into consideration.

#### Currency translation differences

Currency translation differences arising upon the settlement or conversion of monetary items are recognised in the income statement in the period that they are realised, unless hedge accounting is applied.

#### Taxes

Tax on the result is calculated based on the result before tax in the non consolidated statement of income and expenses, taking account of the losses available for set off from previous financial years (to the extent that they have not already been included in the deferred tax assets) and exempt profit components and after the addition of non deductible costs. Due account is also taken of changes which occur in the deferred tax assets and deferred tax liabilities in respect of changes in the applicable tax rate.

In the financial statements of group companies a tax charge is calculated on the basis of the accounting result.

## **Result participating interests**

The result is the amount by which the carrying amount of the participation has changed since the previous financial statements as a result of the earnings achieved by the participation to the extent that this can be attributed to Icecat N.V.

## 4.5 Principles for preparation of the consolidated cash flow statement

The cash flow statement has been prepared using the indirect method.

The funds in the cash flow statement consist of cash and cash equivalents. Cash equivalents can be considered to be highly liquid investments.

Cash flows in foreign currencies are translated at an estimated average rate. Exchange rate differences concerning finances are shown separately in the cash flow statement under cash flow from operating activities.

Corporate income taxes, interest paid, interest received and dividends received are presented under the cash flow from operating activities. Issuance of share capital and dividends paid are presented under the cash flow from financing activities.

The cost of group companies acquired is presented under the cash flow from investment activities, as far as payment has been made with cash and cash equivalents. The cash and cash equivalents of the group companies acquired are deducted from the purchase cost.

Transactions that do not result in exchange of cash and cash equivalents, such as financial lease, are not presented in the cash flow statement. The payment of lease terms on account of the financial lease contract is considered as an expenditure of financing activities as far as it concerns redemptions and as an expenditure of operational activities as far as it concerns interest.

## 5 NOTES TO THE CONSOLIDATED BALANCE SHEET AS OF DECEMBER 31, 2024

## ASSETS

## **FIXED ASSETS**

#### 1. Intangible fixed assets

	Customer portfolio
	€
<i>Carrying amount as of January 1, 2024</i> Purchase price Cumulative depreciation and impairment	3,361,846
	3,361,846
<i>Movement</i> Investments Amortization	17,500
Impairment intangible fixed assets	-1,003,379
	-985,879
<i>Carrying amount as of December 31, 2024</i> Purchase price Cumulative depreciation and impairment	3,379,346 -1,003,379 2,375,967
Amortisation rates	
	%
Customer portfolio	0

The useful life of these acquisitions is indefinite, therefore is no periodic amortization on this acquisition. The management assesses annually whether an impairment loss is applicable.

# 2. Tangible fixed assets

Renovation buildings	ICT hardware and other equipment	Total
€	€	€
103,067 -44 318	1,151,611	1,254,678 -962,855
		291,823
-39,367 15,811 23,556 -19,683 -19,683	25,317 -13,716 10,745 -4,755 -107,515 -89,924	25,317 -53,083 26,556 18,801 -127,198 -109,607
87,256 -48,190 39,066	1,158,457 -1,015,307 143,150	1,245,713 -1,063,497 182,216
		% 20
	buildings € 103,067 -44,318 58,749 -39,367 15,811 23,556 -19,683 -19,683 87,256 -48,190	Renovation buildingsand other equipment€€ $€$ €103,067 -44,3181,151,611 -918,537-44,318 -918,537-918,537 -918,53758,749233,07425,317 -39,367 -13,716-13,716 15,811 10,745 23,556 -4,755 -19,683 -107,515-19,683 -19,683-107,515 -89,92487,256 -48,1901,158,457 -1,015,307

Renovation buildings ICT hardware and other equipment

20

## 3. Financial fixed assets

	Participations in group companies	Rights-to-use lease	Parti	cipations	Other receivables	Total
	€	€		€	€	€
Carrying amount as of January 1, 2024 Investments Other movements Provisions	4,668,047 2,957,684 -2,957,684 -422,064	181,305 262,841 -12,758 		9,769,000 3,220,000 - -	425,021 - -51,152 -	15,043,373 6,440,525 -3,021,594 -422,064
Carrying amount as of December 31, 2024	4,245,983	431,388	12	2,989,000	373,869	18,040,240
		Carry amour of Jan 1, 20	nt as uary	Investment and disposals		Carrying amount as of December 31, 2024
		€		€	€	€
Iceshop B.V. Icecat Commerce B.V.		1,710	7,684 0,363 3,047	-2,957,68 2,957,68		4,245,983
					12/31/2024	12/31/2023
Rights-to-use lease					€	€
Right-to-use lease				=	431,388	181,305
				_	2024	2023
					€	€
Participations Carrying amount as of Januar Investments Value decreases	ry 1			_	9,769,000 3,220,000	11,208,126 669,000 -2,108,126
Carrying amount as of Januar	ry 31			=	12,989,000	9,769,000

	12/31/2024	12/31/2023
	€	€
Other receivables		
Rent deposit Deferred tax claims Loans receivable	15,927 199,439 158,503	15,927 216,364 192,730
	373,869	425,021
	2024	2023
	€	€
Loans receivable		
Carrying amount as of January 1 Repayment	192,730 -34,227	207,730 -15,000
Long-term part as at December 31	158,503	192,730

The loans receivable concerns the financing of purchase of shares by the Managing Director (E.T. Altinok). Interest rate of the loan is EURIBOR + 4.2% per annum. Provided security for the repayment of the loan: option for lender to offer shares to other shareholders at fair market value.

## **CURRENT ASSETS**

#### 4. Receivables, prepayments and accrued income

	12/31/2024	12/31/2023
	€	€
Trade debtors		
Trade debtors Provision for doubtful debts	3,260,224 -449,845	3,265,428 -410,645
	2,810,379	2,854,783

The concentration of credit risk with respect to receivables is limited. Icecat N.V. does not hold any significant collateral on its receivables. Management believes there is no further credit risk provision required in excess of the normal impairment, based on the aging analysis performed as of December 31, 2024.

Receivables from other related parties

Other related parties

13,751 -

## Other receivables and accrued assets

	12/31/2024	12/31/2023	
	€	€	
Prepayments and accrued income			
Other receivables Interest to be received	338,614 63,895	291,879	
	402,509	291,879	
5. Securities			
Other securities		10,450	

## 6. Cash and cash equivalents

Of the cash and cash equivalents as of December 31, 2024 and December 31, 2023, no amounts were restricted.

## EQUITY AND LIABILITIES

## 7. GROUP EQUITY

Please refer to the notes to the non-consolidated balance sheet on page 40 of this report for an explanation of the equity.

## 8. CURRENT LIABILITIES

	12/31/2024	12/31/2023
	€	€
Trade creditors		
Creditors	427,242	209,695
Liabilities to other related parties		
iMerge B.V.	1,259	1,051
Taxes and social security premiums		
Corporate income tax	890,290	572,819
Value added tax	196,966	176,618
Wage tax	84,107	82,638
	1,171,363	832,075
Other liabilities and Accruals and deferred income		
Other liabilities Accruals and deferred income	133,390	126,174
Accruais and deferred income	5,312,271	5,113,318
	5,445,661	5,239,492
Other liabilities		
Short-term lease liabilities	133,390	126,174
Accruals and deferred income		
Holiday allowance	99,751 185,414	95,300 208,370
Outstanding holidays Audit costs	49,850	40,954
Tantièmes	298,732	324,324
Invoiced in advance	4,656,961	4,408,663
Other payables Other accruals	18,506 3,057	32,650 3,057
	5,312,271	5,113,318

## 6 NOTES TO THE CONSOLIDATED PROFIT & LOSS ACCOUNT FOR THE YEAR 2024

#### 9. Net turnover

The revenues increased in 2024 compared to 2023 with 11.4 %.

	2024	2023
	€	€
10. Net turnover		
Turnover Netherlands Turnover International	5,056,920 9,714,295	4,337,769 8,924,595
	14,771,215	13,262,364
11. Personnel expenses		
Wages and salaries Social security charges Other personnel costs	3,630,461 211,752 865	3,806,258 177,775 -
	3,843,078	3,984,033

## **Emoluments of statutory directors**

The emoluments (including pension obligations) which were charged in 2024 amount to  $\in$  361.000 (2023:  $\in$  323.250) for statutory directors.

## Staff

During 2024, 43 employees were employed on a full-time basis (2023: 43).	2024	2023
The breakdown is as folows:		
Active within The Netherlands Active outside The Netherlands	38 5	34 9
	43	43
	2024	2023
	€	€
12. Amortisation and depreciation		
Tangible fixed assets Book result	127,198	141,684 -46
	127,198	141,638
13. Impairment of fixed assets		
Impairment financial fixed assets	1,425,443	2,108,626

	2024	2023
	€	€
14. Other operating expenses		
Other staff expenses Housing expenses Office expenses Car expenses Selling expenses General expenses Management fee	1,534,148 155,328 475,607 263,901 650,800 3,826,508 198,695 7,104,987	1,358,430 165,837 449,270 211,034 360,435 3,358,949 189,233 6,093,188
	2024	2023
	€	€
15. Financial income and expenses		
Interest and similar income Changes in value of financial assets and of securities Interest and similar expenses	167,141 -9,897 -31,702	71,186 -94,739 -40,565
	125,542	-64,118
16. Taxes		
Corporate income tax	-714,575	-485,176
Effective tax rate Applicable tax rate € 200.000 Applicable tax rate amount above 200.000	35.18 19.00 25.80	64.52 19.00 25.80

The effective tax rate differs from the applicable tax rate. The main reason for this difference is that the impairment of purchased goodwill and customer portfolios is not tax-deductible. The non-deductible impairment in 2024 amounts to  $\in$  1,425,443 (2023:  $\in$  2,108,626).

	2024	2023
	€	€
17. Result participating interests		
Share in result of other participating interests	13,751	87,507

## 7 OTHER DISCLOSURE

## Appropriation of the result for the 2023 financial year

The annual account for 2023 was adopted by the General Meeting held on September 5, 2024. The General Meeting has determined the appropriation of the result as it was proposed.

## Appropriation of the profit for 2024

The board of directors proposes to appropriate the profit for 2024 as follows:

	2024
	€
Net result	1,329,847
Added to Other reserves	1,329,847

This proposal has been processed in the annual account in advance of the adoption by the General Meeting.

## **COMPANY ANNUAL ACCOUNTS 2024**

Balance sheet as at December 31, 2024 Non-consolidated profit & loss account from 2024 General accounting principles for the preparation of the financial statements Notes to the non-consolidated balance sheet as of December 31, 2024 Notes to the non-consolidated profit & loss account from 2024 Other disclosures

# 8 COMPANY BALANCE SHEET AS AT DECEMBER 31, 2024 (after appropriation of results)

		December 31, 2024		December 31, 2023	
	-	€	€	€	€
ASSETS					
FIXED ASSETS					
Intangible fixed assets (1)	18)				
Customer portfolio			2,130,987		2,918,580
Tangible fixed assets (1	19)				
Renovation buildings ICT hardware and other equipment	-	23,383 136,936	_	35,193 225,561	
			160,319		260,754
Financial fixed assets (2)	20)				
Participations in group companies Rights-to-use lease Other receivables		13,424,955 287,011 174,430		10,541,048 94,173 208,657	
	-		13,886,396		10,843,878
CURRENT ASSETS					
Receivables, prepayments and accrued income (2	21)				
Trade debtors Receivables from group companies Receivables from other related parties		2,496,455 5,351,584 80		2,605,683 5,477,816	
Taxes and social security premiums Other receivables and accrued assets	-	331,052	_	- 25,301 184,479	
	_		8,179,171		8,293,279
Cash and cash equivalents (2)	22)		23,281,193		23,845,537
TOTAL OF ASSETS		-	47,638,066	-	46,162,028

		December 31, 2024		December 3	31, 2023
		€	€	€	€
EQUITY AND LIABILITIES					
EQUITY	(23)		41,309,346		40,687,316
NON-CURRENT LIABILITIES	(24)				
Lease liabilities			207,030		24,706
CURRENT LIABILITIES	(25)				
Trade creditors		415,026		312,654	
Liabilities to group companies		389,727		332,811	
Taxes and social security premiums		453,498		82,812	
Other liabilities and Accruals and		4 0 0 0 4 0 0		4 70 4 700	
deferred income		4,863,439	_	4,721,729	
			6,121,690		5,450,006

TOTAL OF EQUITY AND LIABILITIES

47,638,066

46,162,028

# 9 PROFIT AND LOSS ACCOUNT OVER THE YEAR 2024

		2024		2023	3
		€	€	€	€
Net turnover	(26,27)	13,490,592		12,180,421	
Cost of sales	(28)	813,369		761,923	
Gross margin			12,677,223		11,418,498
Personnel expenses	(29)	3,317,017	,-,	3,387,263	, -,
Amortisation and depreciation	(30)	115,317		129,874	
Impairment of fixed assets	(31)	1,227,157		-	
Other operating expenses	(32)	6,546,359		6,178,977	
			11,205,850		9,696,114
Operating result		-	1,471,373	-	1,722,384
Financial income and expenses	(33)		420,309	_	274,204
Result before tax			1,891,682		1,996,588
Taxes	(34)		-655,621		-354,186
		-	1,236,061	-	1,642,402
Result participating interests	(35)	-	93,786	_	-1,288,095
Result after tax		_	1,329,847	_	354,307
		-		-	
# 10 GENERAL ACCOUNTING PRINCIPLES FOR THE PREPARATION OF THE FINANCIAL STATEMENTS

The company annual account have been prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union (EU).

For the general principles for the preparation of the annual account, the principles for valuation of assets and liabilities and determination of the result, as well as for the notes to the specific assets and liabilities and the results, reference is made to the notes to the consolidated annual account, if there is no further explanation provided.

## **Financial fixed assets**

Participations in subsidiaries are companies over which Icecat N.V. has the power to control. These participations are valued under the equity method, but no lower than a nil value.

Where no significant influence is exercised, associated companies are valued under the fair value method, but not lower than a nil value.

If the company fully or partly guarantees the liabilities of the associated company concerned, or has the effective obligation respectively to enable the associated company to pay its (share of the) liabilities, a provision is formed. Upon determining this provision, provisions for doubtful debts already deducted from receivables from the associated company are taken into account.

# 11 NOTES TO THE COMPANY BALANCE SHEET AS AT DECEMBER 31, 2024

# ASSETS

# **FIXED ASSETS**

# 18. Intangible fixed assets

	Customer portfolio
	€
<i>Carrying amount as of January 1, 2024</i> Purchase price Cumulative depreciation and impairment	2,918,580
	2,918,580
<i>Movement</i> Investments Amortization	17,500
Impairment intangible fixed assets	-805,093
	-787,593
Carrying amount as of December 31, 2024	
Purchase price Cumulative depreciation and impairment	2,936,080 -805,093
	2,130,987
Amortisation rates	
	%
Customer portfolio	0

The useful life of these acquisitions is indefinite, therefore is no periodic amortization on this acquisition. The management assesses annually whether an impairment loss is applicable.

# 19. Tangible fixed assets

	Renovation buildings	ICT hardware and other equipment	Total
	€	€	€
Carrying amount as of January 1, 2024			
Purchase price	63,700	1,125,698	1,189,398
Cumulative depreciation and impairment	-28,507	-900,137	-928,644
	35,193	225,561	260,754
Movement			
Investments	-	14,882	14,882
Depreciation	-11,810	-103,507	-115,317
	-11,810	-88,625	-100,435
Carrying amount as of December 31, 2024			
Purchase price	63,700	1,140,580	1,204,280
Cumulative depreciation and impairment	-40,317	-1,003,644	-1,043,961
Carrying amount as of December 31, 2024	23,383	136,936	160,319
Depreciation rates			%
Renovation buildings			20

Renovation buildings ICT hardware and other equipment

20

# 20. Financial fixed assets

	Participations in group companies	Rights-to- use lease	Other financial assets
	€	€	€
Carrying amount as of January 1, 2024 Investments Other movements Acquired own shares Current year participation result Provisions	10,541,048 7,352,122 -3,432,122 -707,815 93,786 -422,064	94,173 192,838 - - -	208,657 -34,227 - -
Carrying amount as of December 31, 2024	13,424,955	287,011	174,430

	Carrying amount as of January 1, 2024	Share in result	Investments and disposals	Acquired own shares	Impairments	Carrying amount as of December 31, 2024
	€	€	€	€	€	€
Icecat Ukraine LLC	5,104	-	-	-	-	5,104
Iceshop B.V. Icecat International B.V. Icecat Commerce B.V. Icecat Content Sourcing	3,432,122 4,107,981 2,596,401	- 56,542 67,418	-3,432,122 3,920,000 3,432,122	- -707,815 -	- - -422,064	- 7,376,708 5,673,877
OU Icecat Bilgi TIC AS	391,690 7,750	-30,174	-	-	-	361,516 7,750
	10,541,048	93,786	3,920,000	-707,815	-422,064	13,424,955
				12	2/31/2024	12/31/2023
					€	€
Other receivables						
Rent deposit					15,927	15,927

Loans receivable

15,92715,927158,503192,730174,430208,657

# **CURRENT ASSETS**

## 21. Receivables, prepayments and accrued income

	12/31/2024	12/31/2023
	€	€
Trade debtors		
Trade debtors Provision for doubtful debts	2,929,950 -433,495	2,940,502 -334,819
	2,496,455	2,605,683

The concentration of credit risk with respect to receivables is limited. Icecat N.V. does not hold any significant collateral on its receivables. Management believes there is no further credit risk provision required in excess of the normal impairment, based on the aging analysis performed as of December 31, 2024.

Receivables from group companies		
Iceshop B.V. Icecat Content Sourcing OU	- 5,351,584	561 5,477,255
	5,351,584	5,477,816
Receivables from other related parties		
iMerge B.V.		-
<u>Taxes and social security premiums</u> Corporate income tax		25,301
Other receivables and accrued assets		
Prepayments and accrued income	331,052	184,479

# 22. Cash and cash equivalents

Of the cash and cash equivalents as of December 31, 2024 and December 31, 2023, no amounts were restricted.

# EQUITY AND LIABILITIES

	12/31/2024	12/31/2023
	€	€
23. EQUITY		
Issued share capital Share premium reserve Other reserves	105,339 4,837,149 36,366,858	105,339 4,837,149 35,744,828
	41,309,346	40,687,316
Issued share capital Subscribed and paid up	105,339	105,339
		105,339
The statutory share capital amounts to € 105,339.		
		Ordinary shares
		€
Carrying amount as of January 1, 2024		105,339
Carrying amount as of December 31, 2024		105,339
Statutory share capital Shares issued Par value		500,000 10,533,890 0.01
	2024	2023
	€	€
Share premium reserve		
Carrying amount as of January 1 Withdrawal	4,837,149	5,378,691 -541,542
Carrying amount as of December 31	4,837,149	4,837,149

	2024	2023
	€	€
Other reserves		
Carrying amount as of January 1 Current year result Own shares acquired	35,744,826 1,329,847 -707,815	36,233,360 354,307 -842,839
Carrying amount as of December 31	36,366,858	35,744,828

During the financial year, a subsidiary of the company repurchased 82,330 shares from the parent company at a nominal value of  $\in$  8.60 per share, for a total consideration of  $\in$  707,815. These shares were repurchased to support the employee share incentive plan. The company has recorded the repurchased own shares as a deduction from the "other reserves" within shareholders' equity.

## Earnings per share

The calculation of the earnings per share (EPS) is based on the net result attributable to ordinary shareholders of  $\in$  1,329,847 and a weighted average of 10,533,890 ordinary shares outstanding during the year. The earnings per share increased to  $\in$  0.13 (2023:  $\in$  0.03).

## 24. NON-CURRENT LIABILITIES

	12/31/2024	12/31/2023
	€	€
Lease liabilities		
Lease liabilities	207,030	24,706
25. CURRENT LIABILITIES		
Liabilities to group companies		
Icecat International B.V.	389,727	332,811
Taxes and social security premiums		
Corporate income tax	348,384	-
Value added tax Wage tax	53,796 51,318	27,097 55,715
	453,498	82,812

# Other liabilities and Accruals and deferred income

	12/31/2024	12/31/2023
	€	€
Other liabilities		
Short-term lease liabilities	79,981	69,467
Accruals and deferred income		
Holiday allowance	52,602	55,749
Outstanding holidays	109,327	119,625
Audit costs	47,000	34,870
Tantièmes	286,732	311,534
Invoiced in advance	4,257,840	4,089,027
Other payables	28,900	40,400
Other accruals	1,057	1,057
	4,783,458	4,652,262

# 12 NOTES TO THE PROFIT AND LOSS ACCOUNT OVER THE YEAR 2024

#### 26. Net turnover

The revenues increased in 2024 compared to 2023 with 10.8%.

	2024	2023
	€	€
27. Net turnover		
Turnover Netherlands Turnover International	3,839,493 9,651,099	3,320,561 8,859,860
	13,490,592	12,180,421
	2024	2023
	€	€
28. Cost of sales		
Cost of sales	813,369	761,923
29. Personnel expenses		
Wages and salaries Social security charges	3,190,447 126,570	3,287,977 99,286
	3,317,017	3,387,263
Wages and salaries		
Sick pay received Wages and salaries Netherlands Wages and salaries International Subsidy	611,197 1,703,776 875,474 -	- 2,127,078 1,175,759 -14,860
	3,190,447	3,287,977
Social security charges		
Social security premiums and other social liabilities / insurance	126,570	99,286

# Emoluments of directors and supervisory directors

The emoluments (including pension obligations) which were charged in 2024 amount to  $\in$  361.000 (2023:  $\in$  323.250) for supervisory directors.

## Staff

During 2024, 28 employees were employed on a full-time basis (2023: 28).

	2024	2023
The breakdown is as follows:		
Active within The Netherlands	23	19
Active outside The Netherlands	5	9
	28	28

	2024	2023
	€	€
30. Amortisation and depreciation		
Tangible fixed assets Book result	115,317	129,920 -46
	115,317	129,874
31. Impairment of fixed assets		
Impairment financial fixed assets	1,227,157	-
32. Other operating expenses		
Other staff expenses Housing expenses Office expenses Car expenses Selling expenses General expenses Management fee	841,850 142,782 422,764 171,940 547,457 4,162,071 257,495	878,790 153,607 418,834 163,528 277,897 3,707,696 578,625
	6,546,359	6,178,977
	2024	2023
	€	€
33. Financial income and expenses		
Interest and similar income Interest and similar expenses	448,691 -28,382	305,623 -31,419
	420,309	274,204
Interest and similar income		
Interest income Exchange differences	413,560 35,131	319,074 -13,451
	448,691	305,623
Interest and similar expenses		
Interest and bank charges	28,382	31,419

	2024	2023
	€	€
34. Taxes		
Result before tax	1,891,682	1,996,588
Corporate income tax	-655,621	-354,186
Effective tax rate Applicable tax rate € 200.000 Applicable tax rate amount above 200.000	34.65 19.00 25.80	17.73 19.00 25.80

The effective tax rate differs from the applicable tax rate. The main reason for this difference is that the impairment of purchased goodwill and customer portfolios is not tax-deductible. The non-deductible impairment in 2024 amounts to  $\in$  1,227,157 (2023:  $\in$  0).

	2024	2023
	€	€
35. Result participating interests		
Share in result of Iceshop B.V. Share in result of Icecat International B.V. Share in result of Icecat Commerce B.V. Share in result of Icecat Content Sourcing OU Share in result of other participating interests	56,542 67,418 -30,174	20,743 268,952 246,718 -1,912,015 87,507
	93,786	-1,288,095

# 13 OTHER DISCLOSURES

## Appropriation of the result for the 2023 financial year

The annual account for 2023 was adopted by the General Meeting held on September 5, 2024. The General Meeting has determined the appropriation of the result as it was proposed.

# Appropriation of the profit for 2024

The board of directors proposes to appropriate the profit for 2024 as follows:

	2024
	€
Net result	1,329,847
Added to other reserves	1,329,847

This proposal needs to be determined by the General Meeting, but has already been processed in anticipation in the annual accounts 2024 for the company.

## Signing of the financial statements

Creation financial statements

The consolidated and separate financial statements are created by the management.

Amsterdam, June 30, 2025

M.J. Hoogeveen

E.T. Altinok

**OTHER INFORMATION** 



## OTHER INFORMATION

# 1 INDEPENDENT AUDITOR'S REPORT

To: Board of directors of Icecat N.V. registered at Amsterdam

Report on the audit of the financial statements 2024 included in the annual report

## OUR OPINION

We have audited the financial statements 2024 of Icecat N.V., based in Amsterdam.

In our opinion the accompanying financial statements give a true and fair view of the financial position of Icecat N.V. as at December 31, 2024 and of its result for 2024 in accordance with International Financial Reporting Standards as adopted by the European Union (EU-IFRS) and with Part 9 of Book 2 of the Dutch Civil Code.

The financial statements comprise:

- 1. the consolidated and company statement of financial position as at December 31, 2024;
- 2. the following statements for 2024:
- the consolidated and company income statement, the consolidated and company statements of comprehensive income, changes in equity and cash flows; and
- 3. the notes comprising a summary of the significant accounting policies and other explanatory information.

# BASIS FOR OUR OPINION

We conducted our audit in accordance with Dutch law, including the Dutch Standards on Auditing. Our responsibilities under those standards are further described in the 'Our responsibilities for the audit of the financial statements' section of our report.

We are independent of Icecat N.V. in accordance with the Verordening inzake de onafhankelijkheid van accountants bij assurance-opdrachten (ViO, Code of Ethics for Professional Accountants, a regulation with respect to independence) and other relevant independence regulations in the Netherlands. Furthermore we have complied with the Verordening gedrags- en beroepsregels accountants (VGBA, Dutch Code of Ethics).

We believe the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## INFORMATION IN SUPPORT OF OUR OPINION

We designed our audit procedures in the context of our audit of the financial statements as a whole and in forming our opinion thereon. The following information in support of our opinion was addressed in this context, and we do not provide a separate opinion or conclusion on these matters.

## AUDIT APPROACH FRAUD RISKS

We identified and assessed the risks of material misstatements of the financial statements due to fraud. During our audit we obtained an understanding of the entity and its environment and the components of the system of internal control, including the risk assessment process and management's process for responding to the risks of fraud and monitoring the system of internal control.

HLB Den Hartog is a member of HLB International, the global advisory and accounting network.

Laan van Nieuw Oost-Indië 133E, 2593 BM Den Haag, Postbus 93039, 2509 AA Den Haag

T +31 (0)70 351 42 21 www.hlb-denhartog.nl

HLB Den Hartog Accountants & Consultants is gevestigd te Rotterdam en staat ingeschreven in het Handelsregister bij de KvK onder nummer 24444102. Uitsluitend HLB Den Hartog Accountants & Consultants geldt als opdrachtnemer. Op haar dienstverlening zijn de Algemene Voorwaarden van HLB Nederland Accountants & Consultants B.V. van toepassing, waarin onder meer een beperking van de aansprakelijkheid en een aanwijzing van de bevoegde rechter zijn opgenomen. Deze Algemene Voorwaarden van raadplegen via www.hlb-denhartog.nl en zijn gedeponeerd bij de KvK onder nummer 33238606.



We evaluated the design and relevant aspects of the system of internal control and in particular the fraud risk assessment. We evaluated the design and the implementation and, where considered appropriate, tested the operating effectiveness, of controls designed to mitigate fraud risks. We considered available information and made inquiries of relevant executives and the management board.

As part of our process of identifying fraud risks, we evaluated fraud risk factors with respect to financial reporting fraud, misappropriation of assets and bribery and corruption. We evaluated whether these factors indicate that a risk of material misstatement due to fraud is present.

We incorporated an element of unpredictability in our audit. During the audit we remained alert to indications of fraud. We also considered the outcome of our other audit procedures and evaluated whether any findings were indicative of fraud or noncompliance with laws and regulations. Whenever we identify any indications of fraud, we re-evaluate our fraud risk assessment and its impact on our audit procedures.

We identified the following fraud risks and performed the following specific procedures:

#### Risk of fraud through management override of controls

As in all our audits, we address the risk of management override of controls. This includes evaluating whether there is evidence of bias by management that may present a risk of material misstatement due to fraud. In this context, we paid particular attention to the significant estimates and judgements made by management, the material manual journal entries and unusual transactions.

The key opportunities for management manipulation are within the manual elements of the control environment, such as journal entries and transactions with related parties.

Management may perceive pressure to manipulate accounting estimates that require significant judgement in order to improve results. Additionally, inappropriate accounting policies and treatments may be adopted to achieve the desired outcomes.

Where relevant to our audit, we have evaluated the design of the internal control measures that are intended to mitigate the risk of management override of controls and assessed the effectiveness of those measures in the process of generating and processing journal entries and forming estimates.

We have selected journal entries on the basis of risk criteria and performed specific audit procedures on them and assessed unusual transactions including those with related parties.

We assessed significant judgements made by management, unusual transactions, related party transactions and suspense accounts.

We assessed the appropriateness and accurate application of accounting policies in accordance with International Financial Reporting Standards as adopted by the European Union (EU-IFRS) and with Part 9 of Book 2 of the Dutch Civil Code.

We did not identify any specific indications of fraud or suspicion of fraud in respect of management override of controls.



## Risk of fraud in revenue recognition

We addressed the risk of fraud in revenue recognition. We designed and performed our audit procedures relating to revenue recognition responsive to this presumed fraud risk.

The revenue is recognized proportionally based on the terms of the contracts. Losses which originate in the financial year are taken into account once they are foreseeable. There is a risk that for transactions near year-end the services are not yet provided in accordance with the terms of the contracts. Therefore, we concluded that the risk of fraud in revenue recognition relates to the occurrence and cut-off of revenue.

Where relevant to our audit, we have evaluated the design of the internal control measures that are intended to mitigate the risk of fraud and error in revenue recognition and assessed the effectiveness of those measures.

We have performed substantive sampling on the contract revenue. Based on the underlying contracts we have performed cut-off procedures by reconciling the recognized revenue with the contracts to determine if the revenue is recognized in the correct financial year. We also tested the accuracy of the recognized transaction price using the supporting documents.

In order to verify completeness and credibility of the contract database we have made a reconciliation between the active users in the back office versus the active contract according to the financial administration and contract database.

We have examined the credit invoices send in 2025 to identify any indications for required adjustments of the revenue recognized in 2024.

# AUDIT APPROACH GOING CONCERN

Management prepared the financial statements on the assumption that the entity is a going concern and that it will continue its operations for the foreseeable future. Our procedures to evaluate management's going concern assessment included, among others:

- Considering whether management's going concern assessment includes all relevant information of which we are aware as a result of our audit, inquired with management regarding management's most important assumptions underlying their going concern assessment and considering whether management identified events or conditions that may cast significant doubt on the Company's ability to continue as a going concern.
- Analyzing the financial position per balance sheet date in relation to the financial position per prior year balance sheet date to assess whether events or circumstances exist that may lead to a going concern risk.
- Evaluating management's interim financial figures for the year 2025.
- Performing inquiries of management as to their knowledge of going concern risk beyond the period of management's assessment.

Our procedures did not result in outcomes contrary to management's assumptions and judgements used in the application of the going concern assumption.

## Report on the other information included in the annual report

In addition to the financial statements and our auditor's report thereon, the annual report contains other information that consists of:

- The management board's report;
- Other information as required by Part 9 of Book 2 of the Dutch Civil Code.

Based on the following procedures performed, we conclude that the other information:

- is consistent with the financial statements and does not contain material misstatements;
- contains the information as required by Part 9 of Book 2 of the Dutch Civil Code.



We have read the other information. Based on our knowledge and understanding obtained through our audit of the financial statements or otherwise, we have considered whether the other information contains material misstatements.

By performing these procedures, we comply with the requirements of Part 9 of Book 2 of the Dutch Civil Code and the Dutch Standard 720. The scope of the procedures performed is substantially less than the scope of those performed in our audit of the financial statements.

Management is responsible for the preparation of the management board's report in accordance with Part 9 of Book 2 of the Dutch Civil Code and other information as required by Part 9 of Book 2 of the Dutch Civil Code.

## Description of responsibilities regarding the financial statements

## **RESPONSIBILITIES OF MANAGEMENT FOR THE FINANCIAL STATEMENTS**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with EU-IFRS and Part 9 of Book 2 of the Dutch Civil Code. Furthermore, management is responsible for such internal control as management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

As part of the preparation of the financial statements, management is responsible for assessing the company's ability to continue as a going concern. Based on the financial reporting framework mentioned, management should prepare the financial statements using the going concern basis of accounting unless management either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

Management should disclose events and circumstances that may cast significant doubt on the company's ability to continue as a going concern in the financial statements.

#### OUR RESPONSIBILITIES FOR THE AUDIT OF THE FINANCIAL STATEMENTS

Our objective is to plan and perform the audit assignment in a manner that allows us to obtain sufficient and appropriate audit evidence for our opinion.

Our audit has been performed with a high, but not absolute, level of assurance, which means we may not detect all material errors and fraud during our audit.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. The materiality affects the nature, timing and extent of our audit procedures and the evaluation of the effect of identified misstatements on our opinion.

We have exercised professional judgement and have maintained professional skepticism throughout the audit, in accordance with Dutch Standards on Auditing, ethical requirements and independence requirements. Our audit included e.g.:

- Identifying and assessing the risks of material misstatement of the financial statements, whether due to fraud or error, designing and performing audit procedures responsive to those risks, and obtaining audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;



- Obtaining an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control;
- Evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management;
- Concluding on the appropriateness of management's use of the going concern basis of accounting, and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause a company to cease to continue as a going concern;
- Evaluating the overall presentation, structure and content of the financial statements, including the disclosures; and
- Evaluating whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

Because we are ultimately responsible for the opinion, we are also responsible for directing, supervising and performing the group audit. In this respect we have determined the nature and extent of the audit procedures to be carried out for group entities. Decisive were the size and/or the risk profile of the group entities or operations. On this basis, we selected group entities for which an audit or review had to be carried out on the complete set of financial information or specific items.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant findings in internal control that we identify during our audit.

Den Haag, June 30, 2025

HLB Den Hartog Accountants & Consultants

Haga-

S.T.M. ten Hagen RA